

# Hourly Rate Breakdown



When you pay for an hour of therapy, portions of that payment go toward the various expenses that we manage as an organisation.

When you pay  
**\$193.99\***



## Providing quality therapy services

### Therapy services

58.8% goes towards delivering therapy services. This includes the salaries of our experienced therapists, purchasing and creating therapy resources, and travel to and from customer appointments.

### Therapy clinics and offices

3.7% goes towards setting up and maintaining our therapy clinics and offices. This includes rent, utility costs and purchase of therapy equipment to fit-out our 20+ locations throughout Western Australia.

### Quality and compliance

4.6% goes towards ensuring our services are high quality. This includes the cost of clinical supervision to ensure our therapists have the skills and knowledge required to achieve the best outcomes for customers. It also includes independent auditing to ensure we are meeting National Disability Standards.

### Learning and development

2.4% goes toward upskilling our staff. This includes training and professional development for staff to increase and maintain the quality of our therapy services. Training is individual to each employee and focuses on learning areas that support outcomes for customers.

## Running our organisation

### Corporate overheads

20.2% goes toward running the organisation. This includes the cost systems and staff to manage enquiries, billing, recruiting staff, reporting to funding bodies and other administrative work. We are working to improve our processes and practices to reduce this percentage.

## Connecting with the community

### Customer Engagement

7.4% goes toward connecting with our customers and the broader community. This includes building relationships with funding bodies and other service providers to improve access to services, and the development of customer engagement activities.

## Ensuring sustainability

### Investment Fund

2.9% goes toward ensuring the sustainability of our organisation. This contributes to 'safety blanket' funding that can be used in the event of a crisis or emergency, as well as continued investment in therapy initiatives that benefit our customers.

\*Price of general therapy services.

Need help? Call us on 1300 135 373 or visit [therapyfocus.org.au](http://therapyfocus.org.au)

